



## Summary

- Study of electrical engineering (Dipl.-Ing.) and Business Administration (MBA, Wharton)
- Business consultant at BCG and A.T. Kearney
- 20 years of international procurement and supply chain management incl. leading line functions
- Strategic procurement manager with international project and negotiation track record
- Working as an independent management consultant & interim manager

## Main Areas of Work

- **Cost Reduction & Contract Negotiation**
- Process **Optimization** & Reorganization
- **Global Sourcing** & Outsourcing ("Right-Sourcing/Right-Shoring")
- **IT-Sourcing, E-Procurement**, AI-based Sourcing/Supply Chain Management
- Supply Chain Management **Operations**
- **Sustainability** in Procurement and Supply Chain Management

## Overview of Management Experience and Responsibility

- 8 years Head of Department for procurement / sourcing incl. leadership of up to 32 employees and being responsible for up to EUR 550 million
- 5 years strategy consulting
- International experience:
  - 2 ½ years USA permanent stay
  - +10 years international project experiences incl. team leadership and regular visits in USA, UK, Ireland, South America and Asia
- Did successful projects in the following industries:
  - Telecommunications, IT, Semiconductors & Electronics: 17 years
  - Banking / Insurance: 6 years
  - Mechanical Engineering: 3 years
  - Medical Technology, Pharma & Health Care: 3 years